



STAFF REPORT

Board of Aldermen

A RESOLUTION ACCEPTING THE PROPOSAL OF CEQUEL COMMUNICATIONS PERTAINING TO DATA COMMUNICATIONS AND AUTHORIZING THE MAYOR TO EXECUTE THE CONTRACT.

DATE: NOVEMBER 14, 2023

Initiated By: Information Technology

Approved By: *Cathy Stepp*

Financial Impact: Budgeted in the next year's budget

Community Plan 2030: ED-4: Financial Sustainability

FACTS:

The following agreement is with Cequel Communications (Optimum) to provide data communications and internet service to the facilities located throughout the city.

DETAILED ANALYSIS:

The City utilizes a combination of metro ethernet and dedicated internet to transport network communications between various locations throughout the city. metro ethernet and dedicated internet services are commercial grade fiber optics which provide increased data speeds, stability, and performance.

The City's existing agreement to provide these services is due to expire. Proposals to provide Metro-E and DIA were accepted to continue providing these necessary data connectivity services. The proposal specifications requested pricing for multiple speed options to establish the best value for the City.

After reviewing all proposals and service offerings, staff negotiated site, speed, and connectivity type details and requested a best and final offer from Cequel Communications. Staff was able to negotiate with the vendor to bundle the various services required for all sites into a single agreement.

Fiber data services at various city locations that require additional bandwidth will be increased from 1 Gbps to 10Gbps. Other less demanding locations will stay at the current 1Gbps speed. As part of the agreement dedicated internet services will be provided at City Hall and the City's Lakeside RV Park at 2Gbps speeds.

The agreement also includes fiber data services to the new Police and Fire Stations once the locations are completed with no additional construction costs.

This agreement has a three year term with a total monthly recurring cost for all services of \$10,600 with no installation fees.

BACKUP DOCUMENTATION:

No Additional Information